



Rotech Healthcare:  
Philip L. Carter  
President & Chief Executive Officer  
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**FOR IMMEDIATE RELEASE**

**Rotech Healthcare Announces New Agreements with Gentiva Health Services**

**ORLANDO, Fla. – March 3, 2004** – Rotech Healthcare Inc. (OTC: ROHIPK) (the “Company”) today announced it has signed an agreement with Gentiva Health Services, Inc. (NASDAQ:GTIV), the nation’s largest home healthcare company, to supply respiratory therapy and durable medical equipment services to patients, with primary preferred provider status in 23 states and shared preferred arrangements in 10 states, through Gentiva’s CareCentrix<sup>®</sup> managed care network.

CareCentrix provides managed care organizations with a wide range of homecare services, including central access, care coordination, utilization management and claims processing. CareCentrix homecare services – including traditional home nursing, chronic and acute infusion therapies, and durable medical and respiratory equipment and services – are delivered by a combination of Gentiva’s own branch operations and a national network of third party provider locations that will now include Rotech’s operating centers.

Rotech has also signed a three-year primary preferred provider agreement with Gentiva to provide CareCentrix patients in 48 states with CPAP (continuous positive

airway pressure) devices and related products for the alleviation of snoring and obstructive sleep apnea (in which people stop breathing repeatedly during sleep). Under a special program, patients receive quicker access to equipment, including shipping within 24 hours of the order being received. Equipment settings are calibrated to patients' unique needs, according to physician orders and under the supervision of specialized respiratory therapists. As part of the program, Rotech is also providing CareCentrix with ongoing supervision and patient contact, including patient access to a call center with specially trained staff to answer questions 24 hours a day, 7 days a week.

Philip L. Carter, President and Chief Executive Officer commented that he was pleased that Gentiva had agreed to partner with Rotech to establish the new system for CPAP delivery, and anticipated that this development may open up new opportunities for Rotech with other managed care organizations. "We believe that our annualized revenue from these Gentiva contracts could well be greater than \$25 million as we enter 2005," he said.

### **About Rotech Healthcare**

Rotech Healthcare Inc. is a leading provider of home respiratory care and durable medical equipment and services to patients with breathing disorders such as chronic obstructive pulmonary diseases (COPD). The Company provides its equipment and services in 48 states through approximately 500 operating centers, located principally in non-urban markets. Rotech's local operating centers ensure that patients receive individualized care, while its nationwide coverage allows the Company to benefit from significant operating efficiencies.

### **Forward-Looking Statements**

*Statements contained in this press release may contain forward-looking statements as contemplated by the 1995 Private Securities Litigation Reform Act that are based on management's current expectations, estimates and projections. Words such as*

*"expects," "anticipates," "intends," "plans," "believes," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements. Forward-looking statements are subject to known, and unknown risks and uncertainties, which could cause actual results to differ materially from those projected or implied in the forward-looking statements. Such risks and uncertainties, many of which are beyond the control of the Company, include but are not limited to, the risks, uncertainties and assumptions associated with: changes in reimbursement policies and other legislative initiatives aimed at reducing healthcare costs associated with Medicare and Medicaid; the collectibility of the Company's accounts receivable; changes in government regulation generally; compliance with various settlement agreements and corporate compliance programs established by the Company; the Company's emergence from bankruptcy and its spin-off from its former parent company; compliance with confidentiality requirements with respect to patient information; and other factors. Rotech Healthcare Inc. does not undertake any obligation to publicly release any revisions to any forward-looking statements to reflect events or circumstances after the date of this release or to reflect the occurrence of unanticipated events.*

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