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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2009

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-50940

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**ROTECH HEALTHCARE INC.**

(Exact Name of Registrant as Specified in Its Charter)

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**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**030408870**  
(IRS Employer  
Identification No.)

**2600 Technology Drive, Suite 300, Orlando, Florida**  
(Address of Principal Executive Offices)

**32804**  
(Zip Code)

**(407) 822-4600**  
(Registrant's Telephone Number, Including Area Code)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer   
Non-Accelerated Filer  (Do not check if smaller reporting company)

Accelerated Filer   
Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 4, 2009, the registrant had 25,505,270 shares of common stock outstanding.

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**PART I—FINANCIAL INFORMATION****ITEM 1—Condensed Consolidated Financial Statements****ROTECH HEALTHCARE INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(In thousands)**

|  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| <b>Assets</b>  |                       |                      |
| Current assets:  |                       |                      |
| Cash and cash equivalents  | \$ 83,088             | \$ 74,700            |
| Accounts receivable, net   | 63,473                | 61,813               |
| Other accounts receivable  | 3,755                 | 2,569                |
| Income taxes receivable  | 120                   | 253                  |
| Inventories  | 10,524                | 9,502                |
| Prepaid expenses   | 3,100                 | 3,603                |
| Deferred tax assets, net   | 57                    | 112                  |
| Total current assets   | 164,117               | 152,552              |
| Property and equipment, net  | 115,380               | 121,642              |
| Intangible assets (less accumulated amortization of \$9,399 at September 30, 2009 and \$9,155 at December 31, 2008)  | 15,874                | 16,869               |
| Restricted cash  | 12,493                | 12,493               |
| Other assets   | 9,704                 | 11,863               |
|  | <u>\$ 317,568</u>     | <u>\$ 315,419</u>    |
| <b>Liabilities and Stockholders' Deficiency</b>  |                       |                      |
| Current liabilities:   |                       |                      |
| Accounts payable   | \$ 29,809             | \$ 25,529            |
| Accrued expenses and other current liabilities   | 18,424                | 18,218               |
| Accrued interest   | 14,185                | 10,174               |
| Deferred revenue   | 8,955                 | 10,986               |
| Current portion of long-term debt  | 274                   | 296                  |
| Total current liabilities  | 71,647                | 65,203               |
| Priority tax claim   | —                     | 528                  |
| Deferred tax liabilities, net  | 775                   | 1,020                |
| Other long-term liabilities  | 694                   | 932                  |
| Long-term debt, less current portion   | 512,892               | 499,791              |
| Series A convertible redeemable preferred stock, stated value \$20 per share, 1,000,000 shares authorized, 241,471 and 244,013 shares issued and outstanding at September 30, 2009 and December 31, 2008, respectively | 5,230                 | 5,343                |
| Stockholders' deficiency:  |                       |                      |
| Common stock, par value \$.0001 per share, 50,000,000 shares authorized, 25,505,270 shares issued and outstanding at September 30, 2009 and December 31, 2008  | 3                     | 3                    |
| Additional paid-in capital   | 506,555               | 506,095              |
| Accumulated deficit  | (780,228)             | (763,496)            |
| Total stockholders' deficiency   | (273,670)             | (257,398)            |
|  | <u>\$ 317,568</u>     | <u>\$ 315,419</u>    |

See accompanying notes to unaudited condensed consolidated financial statements.

**ROTECH HEALTHCARE INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except share and per share data)

|   | Three months ended<br>September 30, |                     | Nine months ended<br>September 30, |                     |
|---|-------------------------------------|---------------------|------------------------------------|---------------------|
|   | 2009                                | 2008                | 2009                               | 2008                |
| Net revenues  | \$ 122,519                          | \$ 132,828          | \$ 356,682                         | \$ 415,548          |
| Costs and expenses:   |                                     |                     |                                    |                     |
| Cost of net revenues  | 44,193                              | 48,579              | 131,555                            | 157,798             |
| Selling, general and administrative                         | 65,738                              | 75,007              | 189,642                            | 229,572             |
| Provision for doubtful accounts                             | 3,772                               | 4,737               | 11,690                             | 14,717              |
| Depreciation and amortization                               | 2,402                               | 3,093               | 7,441                              | 9,834               |
| Goodwill impairment   | —                                   | 207,030             | —                                  | 207,030             |
| Restructuring expense                                       | —                                   | 380                 | —                                  | 2,309               |
| Total costs and expenses                                    | <u>116,105</u>                      | <u>338,826</u>      | <u>340,328</u>                     | <u>621,260</u>      |
| Operating income (loss)                                     | 6,414                               | (205,998)           | 16,354                             | (205,712)           |
| Other (income) expense:                                     |                                     |                     |                                    |                     |
| Interest expense, net                                       | 11,238                              | 11,908              | 34,179                             | 36,520              |
| Other (income) expense, net                                 | (9)                                 | 9                   | (1,420)                            | 12                  |
| Total other expense   | <u>11,229</u>                       | <u>11,917</u>       | <u>32,759</u>                      | <u>36,532</u>       |
| Loss before income taxes                                    | (4,815)                             | (217,915)           | (16,405)                           | (242,244)           |
| Federal and state income tax benefit                        | (277)                               | (270)               | (10)                               | (511)               |
| Net loss  | (4,538)                             | (217,645)           | (16,395)                           | (241,733)           |
| Accrued dividends on convertible redeemable preferred stock | 113                                 | 113                 | 338                                | 338                 |
| Net loss attributable to common stockholders                | <u>\$ (4,651)</u>                   | <u>\$ (217,758)</u> | <u>\$ (16,733)</u>                 | <u>\$ (242,071)</u> |
| Net loss per common share:                                  |                                     |                     |                                    |                     |
| Basic   | <u>\$ (0.18)</u>                    | <u>\$ (8.54)</u>    | <u>\$ (0.66)</u>                   | <u>\$ (9.49)</u>    |
| Diluted   | <u>\$ (0.18)</u>                    | <u>\$ (8.54)</u>    | <u>\$ (0.66)</u>                   | <u>\$ (9.49)</u>    |
| Weighted average shares outstanding:                        |                                     |                     |                                    |                     |
| Basic   | <u>25,505,270</u>                   | <u>25,505,270</u>   | <u>25,505,270</u>                  | <u>25,505,270</u>   |
| Diluted   | <u>25,505,270</u>                   | <u>25,505,270</u>   | <u>25,505,270</u>                  | <u>25,505,270</u>   |

See accompanying notes to unaudited condensed consolidated financial statements.

**ROTECH HEALTHCARE INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)

|   | Nine months ended<br>September 30, |                  |
|---|------------------------------------|------------------|
|   | 2009                               | 2008             |
| Net loss  | \$(16,395)                         | \$(241,733)      |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                                    |                  |
| Provision for doubtful accounts   | 11,690                             | 14,717           |
| Depreciation and amortization   | 49,684                             | 52,400           |
| Payment-in-kind interest added to long-term borrowings                          | 13,204                             | 15,310           |
| Deferred income taxes   | (189)                              | (628)            |
| Goodwill impairment   | —                                  | 207,030          |
| Other reconciling adjustments   | 546                                | 256              |
| Changes in operating assets and liabilities:                                    |                                    |                  |
| Accounts receivable   | (13,350)                           | (7,198)          |
| Other receivables   | (1,186)                            | 404              |
| Income taxes receivable   | 133                                | 1,625            |
| Inventories   | (1,022)                            | 3,023            |
| Prepaid expenses  | 503                                | 868              |
| Other assets  | 92                                 | (99)             |
| Accounts payable and accrued expenses   | (4,685)                            | (630)            |
| Other long-term liabilities   | (237)                              | 37               |
| Accrued interest  | 4,011                              | 6,370            |
| Deferred revenue  | (2,031)                            | 424              |
| Net cash provided by operating activities                                       | <u>40,768</u>                      | <u>52,176</u>    |
| Cash flows from investing activities:   |                                    |                  |
| Purchases of property and equipment   | (31,653)                           | (37,625)         |
| Changes in restricted cash  | —                                  | (13)             |
| Net cash used in investing activities   | <u>(31,653)</u>                    | <u>(37,638)</u>  |
| Cash flows from financing activities:   |                                    |                  |
| Payments of dividends on preferred stock  | —                                  | (450)            |
| Principal payments on capital leases  | (228)                              | (1,315)          |
| Changes in liabilities subject to compromise/priority tax claim                 | (499)                              | (922)            |
| Net cash used in financing activities   | <u>(727)</u>                       | <u>(2,687)</u>   |
| Increase in cash and cash equivalents   | 8,388                              | 11,851           |
| Cash and cash equivalents, beginning of period                                  | <u>74,700</u>                      | <u>55,008</u>    |
| Cash and cash equivalents, end of period  | <u>\$ 83,088</u>                   | <u>\$ 66,859</u> |

See accompanying notes to unaudited condensed consolidated financial statements.

**ROTECH HEALTHCARE INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(In thousands, except share and per share data)**

**(1) Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements include the accounts of Rotech Healthcare Inc. and its subsidiaries and have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q. In the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for a fair presentation of the results of operations for the interim periods presented have been reflected herein. Interim results are not necessarily indicative of results to be expected for the full year. The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make assumptions that affect the amounts reported in the financial statements and accompanying notes. In general, management's estimates are based upon historical experience and various other assumptions that we believe to be reasonable under the facts and circumstances. Actual results could differ from those estimates made by management. For further information, refer to the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2008. There have been no material changes to our significant accounting policies as disclosed in our consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2008.

The Company has evaluated significant events and transactions that occurred after September 30, 2009 through the date of filing this report on Form 10-Q.

As used in these notes, unless otherwise specified or the context otherwise requires, references to "the Company", "we", "our" and "us" refer to the business and operations of Rotech Healthcare Inc. and its subsidiaries.

For all periods presented herein, there were no differences between net loss and comprehensive loss.

**(2) Liquidity**

We are highly leveraged. As of September 30, 2009, we had \$513,166 of long-term debt outstanding. Although we are highly leveraged, we expect that our current cash balances and cash generated from our operations will be sufficient to meet our working capital, capital expenditure and other cash needs for the next twelve months.

We are also required to comply with certain financial covenants under our credit agreement, including requirements regarding certain specified minimum thresholds for EBITDA (i.e., earnings before interest, taxes, depreciation and amortization). We were in compliance with such covenants as of September 30, 2009 and management believes that we will meet these covenant requirements for the next twelve months (see Note 10, "Debt", for a discussion of the consequences of failing to comply with our covenant requirements and the events of default under our credit agreement).

**(3) Recent Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board (FASB) issued *The FASB Accounting Standards Codification and Hierarchy of Generally Accepted Accounting Principles*, which establishes the FASB Accounting Standards Codification (the "ASC") as the source of authoritative U.S. GAAP for nongovernmental entities and supersedes all pre-existing FASB accounting guidance. The ASC does not change current U.S. GAAP but reorganizes all authoritative literature in one place. The ASC is effective for financial statements issued for interim and annual periods ending after September 15, 2009. Since the ASC only requires a change in disclosure and does not alter existing U.S. GAAP, our adoption of the ASC did not impact our condensed consolidated financial statements.

In September 2006, FASB issued ASC Topic 820, *Fair Value Measurements and Disclosures* (ASC 820). This topic defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles and expands disclosure about fair value measurements. In February 2008, the FASB removed certain leasing transactions from its scope and delayed the effective date of ASC 820 for one year for certain non-financial assets and non-financial liabilities. We adopted ASC 820 for financial assets and liabilities on January 1, 2008 and for non-financial assets and non-financial liabilities on January 1, 2009. The adoption of ASC 820 did not have any impact on our results of operations or financial position and did not result in any additional disclosures.

On August 28, 2009, FASB issued Accounting Standards Update (ASU) 2009-05, *Measuring Liabilities at Fair Value* (ASU 2009-05). ASU 2009-05 amends ASC 820 to clarify that a liability may be valued using an identical liability traded as an asset with a quoted price. This update is effective for the first interim or annual reporting period beginning after the issuance date.

In May 2009, the FASB issued ASC Topic 855, *Subsequent Events* (ASC 855). This topic establishes the standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. This



topic also requires the disclosure of the date through which subsequent events have been evaluated. We adopted this topic, as required, for the period ended June 30, 2009. Adoption of ASC 855 did not have any impact on our results of operations or financial position.

In April 2009, the FASB issued ASC Section 825-10-65, *Financial Instruments: Overall: Transition* (ASC 825-10-65). This section requires disclosures about fair value of financial instruments in interim periods as well as in annual financial statements. ASC 825-10-65 is effective for interim reporting periods ending after June 15, 2009. The adoption of ASC 825-10-65 required additional disclosures in our reports on Form 10-Q; however, it did not have any impact on our results of operations or financial position.

#### (4) Earnings Per Common Share

Basic earnings per share (EPS) are computed by dividing net earnings available to common stockholders by the weighted average number of common shares outstanding for the periods. Diluted EPS reflects the potential dilution of securities that could share in the earnings and are based upon the weighted average number of common and common equivalent shares outstanding during the three and nine months ended September 30, 2009 and 2008. Common equivalent shares related to employee stock options and the Series A convertible redeemable preferred stock (“Series A Preferred”) on an “if converted” basis totaled 4,635,601 and 4,822,716 for the three months ended September 30, 2009 and 2008, respectively, 4,597,069 and 4,877,808 for the nine months ended September 30, 2009 and 2008, respectively, are excluded from the computation of diluted EPS in periods where they have an anti-dilutive effect. We use the treasury stock method to compute the dilutive effects of common equivalent shares.

The reconciliations of net loss attributable to common stockholders and shares outstanding for purposes of calculating basic and diluted EPS for the three and nine months ended September 30, 2009 and 2008 are as follows:

|   | Net Loss<br>(Numerator) | Shares<br>(Denominator) | Per Share<br>Amount |
|---|-------------------------|-------------------------|---------------------|
| <b>For the Three Months Ended September 30, 2009:</b>       |                         |                         |                     |
| Basic and diluted EPS:                                      |                         |                         |                     |
| Net loss  | \$ (4,538)              |                         |                     |
| Accrued dividends on convertible redeemable preferred stock | 113                     |                         |                     |
| Net loss attributable to common stockholders                | <u>\$ (4,651)</u>       | <u>25,505,270</u>       | <u>\$ (0.18)</u>    |
| <b>For the Three Months Ended September 30, 2008:</b>       |                         |                         |                     |
| Basic and diluted EPS:                                      |                         |                         |                     |
| Net loss  | \$(217,645)             |                         |                     |
| Accrued dividends on convertible redeemable preferred stock | 113                     |                         |                     |
| Net loss attributable to common stockholders                | <u>\$(217,758)</u>      | <u>25,505,270</u>       | <u>\$ (8.54)</u>    |
| <b>For the Nine Months Ended September 30, 2009:</b>        |                         |                         |                     |
| Basic and diluted EPS:                                      |                         |                         |                     |
| Net loss  | \$ (16,395)             |                         |                     |
| Accrued dividends on convertible redeemable preferred stock | 338                     |                         |                     |
| Net loss attributable to common stockholders                | <u>\$ (16,733)</u>      | <u>25,505,270</u>       | <u>\$ (0.66)</u>    |
| <b>For the Nine Months Ended September 30, 2008:</b>        |                         |                         |                     |
| Basic and diluted EPS:                                      |                         |                         |                     |
| Net loss  | \$(241,733)             |                         |                     |
| Accrued dividends on convertible redeemable preferred stock | 338                     |                         |                     |
| Net loss attributable to common stockholders                | <u>\$(242,071)</u>      | <u>25,505,270</u>       | <u>\$ (9.49)</u>    |

Each share of our Series A Preferred has a stated value of \$20 and entitles the holder to an annual cumulative dividend equal to 9% of its stated value, payable semi-annually at the discretion of our board of directors in cash or in additional shares of Series A Preferred. In the event dividends are declared by our board of directors but not paid for six consecutive periods, the holders of the Series A Preferred are entitled to vote as a separate class to elect one director to serve on our board of directors. Effective December 5, 2003, our board of directors adopted a policy of declaring dividends to the holders of the Series A Preferred under the Rotech Healthcare Inc. Employees Plan on an annual basis, with each such declaration to be made at the annual meeting of the board of directors with respect to dividends payable for the preceding year. At the 2009 annual meeting of the board of directors held on June 23, 2009, dividends in the amount of \$450 were declared on our Series A Preferred and are included in our accompanying consolidated balance sheet as of September 30, 2009 within “Accrued expenses and other current liabilities.”

(5) **Equipment Purchases**

During the nine months ended September 30, 2009, we purchased \$9,888 of new and used rental equipment and inventory from competitors exiting the home health care market. Most of the equipment purchased in these transactions is currently on rent and located in a patient's home. As such, we are working to transition such patients onto service with our Company.

The assets purchased from these competitors represent only a component of the assets and activities used in operating their respective businesses; however, in accordance with ASC Topic 805, *Business Combinations* (ASC 805), these purchases are being accounted for as business combinations. The aggregate cost of the purchases has been recorded as follows:

|                        | <u>Amount</u>  |
|------------------------|----------------|
| Property and equipment | \$9,627        |
| Inventory              | 261            |
| Total                  | <u>\$9,888</u> |

Pro forma results and other expanded disclosures required by ASC 805 have not been presented as these purchases individually and in the aggregate are not material.

In addition to the above purchases, during the month of October 2009, we purchased \$534 of new and used rental equipment and inventory from competitors exiting the home health care market.

(6) **Intangible Assets**

Our branch locations have similar economic characteristics and are aggregated into one reporting unit for assessing fair value. Management performs the required annual impairment test during the fourth quarter, or more frequently, if required. Goodwill of a reporting unit will be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount.

We determined, as of September 30, 2008, that the fair value of our invested capital based upon a blend of market and income based approaches was less than the carrying value of our assets resulting in an impairment. This impairment was due to reductions in Medicare reimbursement rates, including reductions associated with: (1) nebulizer medications that occurred during 2008; (2) the 36-month rental cap for oxygen equipment which began to impact our reimbursement on January 1, 2009; and (3) the 9.5% reimbursement cut associated with the delay in competitive bidding. In determining the amount of the impairment, we compared the fair value of our invested capital to the fair value of our assets and liabilities with the remainder being the implied fair value of goodwill. Our branch locations have similar economic characteristics and are aggregated into one reporting unit for assessing fair value. Based upon the completed impairment test, we determined that the actual impairment was \$207,030, equaling the full balance of our "Reorganization value in excess of fair value of identified assets – goodwill" and our "Other goodwill". As such, in accordance with ASC 350, *Intangibles—Goodwill and Other*, we recorded a non-cash impairment charge of \$207,030 for the three and nine months ended September 30, 2008. This impairment charge did not result in cash expenditures and did not result in future cash expenditures.

The following table reflects the components of other identifiable intangible assets:

|   | <u>September 30, 2009</u>    |                                 | <u>December 31, 2008</u>     |                                 |
|---|------------------------------|---------------------------------|------------------------------|---------------------------------|
|   | <u>Gross Carrying Amount</u> | <u>Accumulated Amortization</u> | <u>Gross Carrying Amount</u> | <u>Accumulated Amortization</u> |
| <b>Intangible assets subject to amortization:</b>     |                              |                                 |                              |                                 |
| Customer/physician relationship                       | \$ 12,000                    | \$ 4,500                        | \$ 12,000                    | \$ 4,050                        |
| Computer software                                     | 5,000                        | 2,500                           | 5,000                        | 2,250                           |
| Acquired trade names and other                        | 6,273                        | 2,399                           | 7,024                        | 2,855                           |
| Subtotal  | <u>23,273</u>                | <u>9,399</u>                    | <u>24,024</u>                | <u>9,155</u>                    |
| <b>Intangible assets not subject to amortization:</b> |                              |                                 |                              |                                 |
| Trade name  | 1,000                        | —                               | 1,000                        | —                               |
| Medicare licenses                                     | 1,000                        | —                               | 1,000                        | —                               |
| Subtotal  | <u>2,000</u>                 | <u>—</u>                        | <u>2,000</u>                 | <u>—</u>                        |
| Total intangible assets                               | <u>\$ 25,273</u>             | <u>\$ 9,399</u>                 | <u>\$ 26,024</u>             | <u>\$ 9,155</u>                 |

During 2009, we wrote off fully amortized intangibles in the amount of \$751. Amortization expense for the three and nine months ended September 30, 2009 was approximately \$332 and \$995, respectively. Amortization expense for the three and nine months ended September 30, 2008 was approximately \$332 and \$995, respectively.

Estimated amortization expense for each of the fiscal years ending December 31 is as follows:

|      | <u>Amount</u> |
|------|---------------|
| 2009 | \$1,325       |
| 2010 | 1,253         |
| 2011 | 1,181         |
| 2012 | 1,173         |
| 2013 | 1,171         |

**(7) Segment Data**

We operate in one reportable segment with three primary product lines: respiratory therapy equipment and services, durable medical equipment, and other health care products. The following table presents net revenues from distribution by each of our three primary product lines:

|  | <u>Three Months Ended</u><br><u>September 30,</u> |                  | <u>Nine Months Ended</u><br><u>September 30,</u> |                  |
|--|---|------------------|--|------------------|
|  | <u>2009</u>                                       | <u>2008</u>      | <u>2009</u>                                      | <u>2008</u>      |
| Respiratory therapy equipment and services | \$107,109   | \$117,004        | \$313,044  | \$368,035        |
| Durable medical equipment                  | 13,990  | 14,292           | 40,304   | 43,050           |
| Other health care products                 | 1,420   | 1,532            | 3,334  | 4,463            |
| Net revenue                                | <u>\$122,519</u>                                  | <u>\$132,828</u> | <u>\$356,682</u>                                 | <u>\$415,548</u> |

**(8) Other Commitments and Contingencies**

We are subject to workers' compensation and employee health benefit claims, which are primarily self-insured. We do, however, maintain certain stop-loss and other insurance coverage which management believes to be appropriate.

Provisions for estimated settlements relating to workers' compensation are provided in the applicable period on a case-by-case basis. We review our estimated provisions on a quarterly basis and make changes when necessary. Differences between the amounts accrued and subsequent settlements are recorded in operations in the period of settlement. We estimate claim amounts incurred but not reported relating to health benefit plans in the applicable period and review such amounts on a quarterly basis.

We and our subsidiaries are parties to various legal proceedings in the ordinary course of business. For more information regarding our recent legal proceedings, see Note 9, "Certain Significant Risks and Uncertainties and Significant Events."

**(9) Certain Significant Risks and Uncertainties and Significant Events**

We and others in the health care business are subject to certain inherent risks, including the following:

- Substantial dependence on revenues derived from reimbursement by various Federal health care programs (including Medicare) and state Medicaid programs, both of which have been significantly reduced in recent years, and which entail exposure to various health care fraud statutes;
- Inconsistent payment patterns from Centers for Medicare and Medicaid Services, its contractors and other third party payors;
- Government regulations, government budgetary constraints and proposed legislative, reimbursement and regulatory changes; and
- Lawsuits alleging negligence in the provision of healthcare services and related claims.

Such inherent risks require the use of certain management estimates in the preparation of our financial statements and it is reasonably possible that changes in such estimates may occur.

We receive payment for a significant portion of services rendered to patients from the federal government under Medicare and other federally funded programs (including the Department of Veterans Affairs (VA)) and from the states under Medicaid. Revenue derived from Medicare, Medicaid and other federally funded programs represented 58.5% and 63.4% of our patient revenue for the three months ended September 30, 2009 and 2008, respectively, and 58.5% and 64.3% for the nine months ended September 30, 2009 and 2008, respectively.

## (10) Debt

Our long-term debt consists of the following:

|  | September 30,<br>2009 | December 31,<br>2008 |
|--|-----------------------|----------------------|
| Capital lease obligations with interest implied at fixed rates between 6.3% and 11.0%, due in equal monthly installments with terms expiring from May 2010 through June 2012, secured by equipment   | \$ 378                | \$ 478               |
| Capital lease obligations with 0.0%, due in installments payable in 2009, secured by equipment   | 23                    | 48                   |
| Secured payment-in-kind term loan under current credit facility; due September 26, 2011, interest accrued at the Eurodollar Rate plus 6.0% and added to the principal amount of the loan or paid in cash on each interest payment date, at borrower's election | 225,765               | 212,561              |
| 9 1/2% senior subordinated notes, due April 1, 2012, interest payable semi-annually on April 1 and October 1   | 287,000               | 287,000              |
| Sub-total  | 513,166               | 500,087              |
| Less current portion   | 274                   | 296                  |
| Total long-term debt   | <u>\$ 512,892</u>     | <u>\$ 499,791</u>    |

On March 30, 2007, we entered into a credit agreement (the "Credit Agreement"), with the several banks and financial institutions or entities from time to time parties to the Credit Agreement, Credit Suisse Securities (USA) LLC, as sole lead arranger and sole bookrunner, Credit Suisse, as collateral agent and as administrative agent that are parties from time to time thereto (the "Lenders"). Pursuant to the Credit Agreement, the lenders have provided a payment-in-kind term loan facility in an aggregate principal amount of \$180,000 (the "Senior Facility"). We used the proceeds of the Senior Facility to (i) repay all amounts due under our former credit agreement dated as of September 15, 2006 and terminated such agreement in connection therewith, (ii) pay associated transaction costs, and (iii) cash collateralize our existing letters of credit. The Senior Facility is scheduled to mature on September 26, 2011 and the obligations thereunder are secured by substantially all of our assets and the assets of our subsidiaries. The interest rate under the Senior Facility is equal to the Base Rate plus 5% or the Eurodollar Rate plus 6% (6.28% as of September 30, 2009, and 9.13% as of December 31, 2008). The interest period, at our election, can be one, two, three or six months. Upon each renewable term we have the ability to change the interest period. As a payment-in-kind term loan facility, accrued interest shall be added to the principal amount on each interest payment date, provided that we may, at our election, pay any such accrued interest in cash on such date. On September 28, 2009, we paid our current accrued interest due in the amount of \$1,217, representing one month, in cash, however, from March 2007 through August 2009 we did not elect to pay any such accrued interest in cash. Accordingly, a total of \$13,204 and \$15,310 in accrued interest has been added to the principal amount on the applicable interest payments dates during the nine months ended September 30, 2009 and 2008, respectively, increasing the principal amount outstanding to \$225,765 as of September 30, 2009. As of September 30, 2009, we had \$121 in accrued interest on the payment-in-kind term loan and as of December 31, 2008 we had \$3,324 in accrued interest on the payment-in-kind term loan, representing two months of accrued interest. Our election to either pay accrued interest in cash or add accrued interest to the principal amount is made at the beginning of each respective interest period. In addition to paying the one month of accrued interest in cash for the interest period ended September 28, 2009, we have also elected to pay accrued interest in cash for the current interest period which will end on December 31, 2009.

The Credit Agreement provides for mandatory prepayment upon the occurrence of certain specified events. The Credit Agreement contains customary covenants for financings of this type, including, but not limited to, limitations on dividends, limitations on redemptions of, equity interests, limitations on prepayments of junior indebtedness, redemptions and repurchases of debt (other than loans under the Senior Facility), limitations on liens and sale-leaseback transactions, limitations on loans and investments; limitations on debt and guarantees, limitations on mergers, acquisitions and asset sales, limitations on transactions with affiliates, limitations on changes in business conducted by the Company and its subsidiaries, restrictions on ability of subsidiaries to pay dividends or make distributions, limitations on modifications of certain debt and debt instruments, and limitations on capital expenditures. The Credit Agreement also contains a financial covenant which requires us to maintain certain specified minimum thresholds for EBITDA. We were in compliance with such covenants as of September 30, 2009.

The Credit Agreement contains customary events of default. Such events of default include, but are not limited to: (i) the failure to pay principal or interest when due, (ii) the breach or failure to perform certain covenants or obligations and the failure to cure the same within a specified number of days, (iii) material breach of our representations and warranties, (iv) the occurrence of a change of control (as defined in the Credit Agreement), and (v) the commencement of any proceeding relating to bankruptcy by us or any guarantor. Under certain circumstances, if an event of default occurs and is continuing, payment of amounts due under the Credit Agreement may be accelerated.

In connection with the Credit Agreement, on March 30, 2007, we also entered into a Guarantee and Collateral Agreement, pursuant to which the obligations thereunder are guaranteed by substantially all of our domestic subsidiaries (the "Subsidiary Guarantors") and the obligations under the Senior Facility are secured by substantially all of our assets and the assets of the

Subsidiary Guarantors.

We have outstanding letters of credit totaling \$11,898 as of September 30, 2009, which are cash collateralized at 105% of their face amount. The cash collateral for these outstanding letters of credit is included in the \$12,493 of restricted cash in our accompanying consolidated balance sheet as of September 30, 2009.

Our senior subordinated notes are subordinated to our existing and future senior debt. Because the notes are subordinated, in the event of bankruptcy, liquidation or dissolution, or certain other events, including certain defaults on senior debt, we may be prevented from making payments on the subordinated notes. The indenture governing the senior subordinated notes contains covenants that, among other things, limit our ability to incur additional indebtedness and issue certain capital stock; pay dividends on, redeem or repurchase capital stock; make investments; sell assets; engage in transactions with affiliates; create certain liens; and consolidate, merge or transfer all or substantially all of our assets. The indenture also provides that a default under our Credit Agreement that results in the acceleration of our obligations under such agreement will create an event of default on our outstanding senior subordinated notes, which will allow the holders of at least 25% of the principal amount of the then outstanding senior subordinated notes to declare such notes immediately due and payable.

The fair value of our variable Senior Facility term loan approximates its carrying value, because the current interest rates approximate rates at which similar types of borrowing arrangements could be currently obtained by us. The fair value of our senior subordinated notes is based on quoted market prices. The estimated fair value of the senior subordinated notes at September 30, 2009 and December 31, 2008 was \$60,299 and \$187,019, respectively.

## **(11) Income Taxes**

We recorded a net tax benefit of \$277 and \$270 for the three months ended September 30, 2009 and 2008, respectively and a net tax benefit of \$10 and \$511 for the nine months ended September 30, 2009 and 2008, respectively. The current year to date tax benefit is primarily the result of increases in taxable income in certain state jurisdictions resulting in a \$190 decrease in our liabilities recorded under ASC 740, *Income Taxes* (ASC 740) plus current state tax expense of \$180. We have provided a full valuation allowance against our remaining net deferred tax assets as of September 30, 2009 because management's judgment is that it is more likely than not that the net deferred tax assets resulting from the net loss for the nine months ended September 30, 2009 will not be realized, based on a number of factors, including the goodwill impairment charge recorded during 2006 and 2008, future taxable income and the fact that the market in which we compete is competitive and characterized by changing reimbursement.

At September 30, 2009, we had available federal net operating loss (NOL) carryforwards of approximately \$183,960 net of the de-recognition recorded as a result of the change in ownership interest under Section 382 of the Internal Revenue Code that occurred on December 31, 2006. These remaining NOLs fully expire in 2029. NOL carryforwards and credits are subject to review and possible other adjustments by the Internal Revenue Service and may be further limited by the occurrence of certain events, including other significant changes in ownership interests as was the case in 2006. The effect of an ownership change is the imposition of an annual limitation on the use of the NOL carryforwards attributable to periods before the change.

Under ASC 740-10-15, we recorded a liability of \$616 and \$756 for unrecognized tax benefits related to various federal and state income tax matters as of September 30, 2009 and December 31, 2008, respectively. If recognized, all of these amounts would impact our effective tax rate. There is no difference between the total amount of unrecognized tax benefit and the amount that would impact the effective tax rate based on the current valuation of the deferred tax assets. We do not expect that the amounts of unrecognized tax benefits will change significantly within the next 12 months.

We are currently open to audit under the statute of limitations by the Internal Revenue Service for all years ending December 31, 2002 to present. However, we are only open to additional tax assessments under the Internal Revenue Code statute of limitations for the years ending December 31, 2006 to present. Our state income tax returns are open to audit and additional tax assessments under the various state statutes of limitations for the years ending December 31, 2002 to present.

There is \$103 and \$152 of accrued interest related to uncertain tax positions as of September 30, 2009 and December 31, 2008, respectively. No penalties have been accrued. We account for interest and penalties related to uncertain tax positions as part of our provision for federal and state income taxes.

**(12) Restructuring Expense**

During 2008, we completed a series of operational restructuring initiatives, which included restructuring of our field operations, clinical programs and pharmacy operations and were primarily comprised of staffing reductions. In conjunction with this restructuring, we recorded \$3,960 of restructuring expense for the year ended December 31, 2008, which primarily consisted of severance amounts payable to former employees. We did not record any additional restructuring expense during the three and nine months ended September 30, 2009. Unpaid severance payments of \$132 are included in our accompanying consolidated balance sheet as of September 30, 2009 within "Accounts payable."

|                                  | <u>Severance and<br/>Related Costs</u> |
|----------------------------------|--|
| Balance as of December 31, 2008  | \$ 1,237                               |
| Charges                          | —                                      |
| Payments                         | <u>(1,105)</u>                         |
| Balance as of September 30, 2009 | <u>\$ 132</u>                          |

**(13) Supplemental Information***Supplemental Cash Flow and Non-cash Investing and Financing Information*

|  | <u>For the nine months ended<br/>September 30,</u> |             |
|--|--|-------------|
|  | <u>2009</u>  | <u>2008</u> |
| Cash payments (receipts) for:                                  |  |             |
| Interest   | \$ 15,204  | \$ 14,206   |
| Income taxes   | \$ 46  | \$ (1,508)  |
| Non-cash investing and financing activities:                   |  |             |
| Property and equipment unpaid and included in accounts payable | \$ 9,973   | \$ 2,628    |
| Property and equipment acquired through capital leases         | \$ 102   | \$ 227      |
| Payment-in-kind interest added to long-term borrowings         | \$ 13,204  | \$ 15,310   |

## ITEM 2—Management’s Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion of our financial condition and results of operations should be read in conjunction with the condensed consolidated financial statements and the notes thereto included elsewhere in this Quarterly Report on Form 10-Q and our consolidated financial statements for the year ended December 31, 2008 and the notes thereto included in our Annual Report on Form 10-K previously filed with the Securities and Exchange Commission. As used herein, unless otherwise specified or the context otherwise requires, references to the “Company”, “we”, “our” and “us” refer to the business and operations of Rotech Healthcare Inc. and its subsidiaries.*

### Introduction

#### *Background*

We are one of the largest providers of home medical equipment and related products and services in the United States, with a comprehensive offering of respiratory therapy and durable home medical equipment and related services. We provide home medical equipment and related products and services principally to older patients with breathing disorders, such as chronic obstructive pulmonary diseases (COPD), which include chronic bronchitis, emphysema, obstructive sleep apnea and other cardiopulmonary disorders. We provide equipment and services in 48 states through approximately 450 operating locations located primarily in non-urban markets.

Our revenues are principally derived from respiratory equipment rental and related services, which accounted for 87.4% and 88.1% of net revenues for the three months ended September 30, 2009 and 2008, respectively and 87.8% and 88.6% of net revenues for the nine months ended September 30, 2009 and 2008, respectively. Revenues from respiratory equipment rental and related services include rental of oxygen concentrators, liquid oxygen systems, portable oxygen systems, ventilator therapy systems, nebulizer equipment and sleep disorder breathing therapy systems, and the sale of nebulizer medications. We also generate revenues through the rental and sale of durable medical equipment, which accounted for 11.4% and 10.8% of net revenues for the three months ended September 30, 2009 and 2008, respectively and 11.3% and 10.4% of net revenues for the nine months ended September 30, 2009 and 2008, respectively. Revenues from rental and sale of durable medical equipment include hospital beds, wheelchairs, walkers, patient aids and ancillary supplies. We derive our revenues principally from reimbursement by third party payors, including Medicare, Medicaid, the Veterans Administration (VA) and private insurers.

#### *Executive Summary*

We face significant financial and Medicare reimbursement related challenges that continue to negatively affect our financial position. We anticipate that we will continue to face such challenges in the near and long-term future. Most of these difficulties result from our highly leveraged capital structure, while others are the result of significant Medicare reimbursement reductions applicable to our industry, as well as current conditions in the capital markets. In particular:

- Although we refinanced our bank credit facility in March 2007, interest payments due under our senior subordinated notes, accruing interest under our senior secured debt, capital expenditure requirements and the extreme volatility and disruption of available liquidity in the credit market may inhibit our ability to refinance our debt and could adversely affect our long-term liquidity.
- As discussed in more detail below under the heading “Reimbursement by Third Party Payors”, we currently estimate that our 2009 net revenues will be negatively impacted by approximately \$42.0 million as a result of the 36-month rental cap on oxygen equipment provided to Medicare beneficiaries, mandated as part of the Deficit Reduction Act of 2005 (DRA) and the 9.5% reduction in reimbursement for oxygen and certain other durable medical equipment as part of the Medicare Improvement for Patients and Providers Act of 2008 (MIPPA), both of which went into effect on January 1, 2009.
- Recent and potential future changes in Medicare policies, including freezes and reductions in reimbursement rates for home medical equipment and dispensing fee reductions, proposed competitive bidding requirements, new clinical conditions for reimbursements, accreditation requirements and quality standards, could have a material adverse effect on our revenues, profit margins, profitability, operating cash flows and results of operations.

In light of these challenges, our operational focus is on reducing our cost structure while maintaining internal growth and seeking opportunities to gain market share through selective equipment purchases from competitors exiting the home medical equipment market. In particular:

- During 2008, we completed a series of operational restructuring initiatives, which included restructuring of our field operations, clinical programs and pharmacy operations and were primarily comprised of staffing reductions. These reductions, in addition to other cost saving initiatives, decreased our selling, general and administrative expenses and operating costs by approximately \$10.3 and \$46.9 million for the three and nine months ended September 30, 2009, respectively from the comparable periods in 2008. We currently estimate an annual selling, general and administrative expense and operating costs reduction of approximately \$60.0 to \$70.0 million for 2009 compared to 2008.
- During the first nine months of 2009, we purchased \$9.9 million of new and used rental equipment and inventory from competitors exiting the home medical equipment market. Most of the equipment purchased in these transactions is currently on rent and located in a patient's home. We believe that we will be successful in identifying additional equipment purchase opportunities during 2009, and that we will be able to successfully transition a high percentage of the associated patients onto service with our Company. Including these equipment purchases, we expect that our capital expenditures for 2009 will not exceed \$45.0 million compared to \$48.4 million in 2008. During the three and nine months ended September 30, 2009, we have recognized approximately \$4.0 million of gross revenues associated with patients transitioned onto service with our Company through equipment purchases.

We expect, based upon current conditions, that the reductions in selling, general and administrative expenses and operating costs, in addition to the reduced capital expenditures, will, by the end of 2009, more than offset the cash flow impact of the 2009 reductions in Medicare reimbursement. However, such initiatives are not without risk and there can be no assurance that we will be able to offset the cash flow impact of the 2009 reductions in Medicare reimbursement.

At September 30, 2009, we had approximately \$513.2 million of long-term debt outstanding. Our highly leveraged position increases the risk that a substantial downturn in operating cash flows, including as a result of adverse regulatory changes, could jeopardize our ability to service our debt payment obligations as discussed below. We continue to face the risk of future material adverse regulatory changes, similar to those experienced over the past several years. Although, based upon current conditions, we believe that the cash generated from our operations and cash balances will be sufficient to meet our working capital, capital expenditure and other cash needs during the next twelve months, we believe that a strategic transaction may be necessary to reduce our debt burden, strengthen our long-term operating and financial conditions, and strengthen our competitive position. Such a transaction could take the form of an acquisition, debt exchange or repurchase, equity offering, or any combination thereof. If our efforts are not successful, we may be required to consider additional alternatives in restructuring our business and our capital structure as our long-term debt matures beginning in September 2011, including filing for bankruptcy protection, which likely would result in our creditors receiving an amount that is less than the full amount of the debt owed them and the elimination of all value of our outstanding common stock. The recent disruptions in the securities markets will likely make it more difficult for us to complete a strategic transaction in the near future.

#### *Reimbursement by Third Party Payors*

We derive substantially all of our revenues from reimbursement by third party payors, including Medicare, Medicaid, the VA and private insurers. Revenue derived from Medicare, Medicaid and other federally funded programs represented 58.5% and 63.4% of our patient revenue for the three months ended September 30, 2009 and 2008, respectively and 58.5% and 64.3% of our patient revenue for the nine months ended September 30, 2009 and 2008, respectively. Our business has been, and may continue to be, significantly impacted by changes mandated by Medicare legislation and regulations.

Under existing Medicare laws and regulations, the sale and rental of our products generally are reimbursed by the Medicare program according to prescribed fee schedule amounts calculated using statutorily-prescribed formulas. The Balanced Budget Act of 1997 (BBA) granted authority to the Secretary of the Department of Health and Human Services (DHHS) to increase or reduce the reimbursement for home medical equipment, including oxygen, by up to 15% each year under an inherent reasonableness procedure. The regulation implementing the inherent reasonableness authority establishes a process for adjusting payments for certain items and services covered by Medicare Part B when the existing payment amount is determined to be grossly excessive or deficient. The regulation lists factors that may be used by the Centers for Medicare and Medicaid Services (CMS), the agency within the DHHS responsible for administering the Medicare program, and its contractors to determine whether an existing reimbursement rate is grossly excessive or deficient and to determine what a realistic and equitable payment amount is. Also, under the regulation, CMS and its contractors will not consider a payment amount to be grossly excessive or deficient and make an adjustment if they determine that an overall payment adjustment of less than 15% is necessary to produce a realistic and equitable payment amount. The implementation of the inherent reasonableness procedure itself does not trigger payment adjustments for any items or services and to date, no payment adjustments have occurred or been proposed under this inherent reasonableness procedure.

In addition to its inherent reasonableness authority, CMS has the discretion to reduce the reimbursement for home medical equipment (HME) to an amount based on the payment amount for the least costly alternative (LCA) treatment that meets the Medicare beneficiary's medical needs. LCA determinations may be applied to particular products and services by CMS and its contractors through the informal notice and comment process used in establishing local coverage policies for HME. Using either its inherent reasonableness or LCA determinations, CMS and its contractors may reduce reimbursement levels for certain items and services covered by Medicare Part B, including products and services we offer which could have a material adverse effect on our revenues, profit margins, profitability, operating cash flows and results of operations. With respect to its LCA policies, on October 16, 2008, a U.S. District Court in the District of Columbia held that CMS did not have the authority to implement LCA determinations in setting payment amounts for covered inhalation drugs. As a result, CMS and its contractors withdrew their LCA policy for DuoNeb that was scheduled to be implemented on November 1, 2008 (discussed in more detail below). DHHS filed its notice of appeal on December 10, 2008. We cannot predict whether this court decision will be overturned or whether CMS or its contractors will continue to apply LCA policies in the future to inhalations drugs or other HME products we offer to Medicare beneficiaries.

Recent legislation, each of which has been signed into law, including MIPPA, Medicare, Medicaid and State Children's Health Insurance Program Extension Act of 2007 ("SCHIP Extension Act"), DRA and the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA), contain provisions that negatively impact reimbursement for the primary HME products that we provide. MIPPA retroactively delayed the implementation of competitive bidding for eighteen months and decreased the 2009 fee schedule payment amounts by 9.5 percent for product categories included in competitive bidding. The SCHIP Extension Act reduced Medicare reimbursement amounts for covered Medicare Part B drugs, including inhalation drugs that we provide, beginning April 1, 2008. The DRA caps the Medicare rental period for oxygen equipment at 36 months of continuous use, after which time title of the equipment would transfer to the beneficiary. For purposes of this cap, the DRA provides for a new 36-month rental period that began January 1, 2006 for all oxygen equipment. With the passage of MIPPA, transfer of title of oxygen equipment at the end of the 36-month rental cap was repealed, although the rental cap remained in place. The MMA significantly reduced reimbursement for inhalation drug therapies beginning in 2005, reduced payment amounts for five categories of HME, including oxygen, beginning in 2005, froze payment amounts for other covered HME items through 2007, established a competitive acquisition program for HME and implemented quality standards and accreditation requirements for HME suppliers. MIPPA, the SCHIP Extension Act, DRA and MMA provisions (each of which is discussed in more detail below), when fully implemented, could have a material adverse effect on our revenues, profit margins, profitability, operating cash flows and results of operations. In addition, as part of the current administration's efforts to pass extensive federal healthcare reforms, there are several new legislative initiatives which could affect Medicare payment for HME. We cannot predict the impact that such initiatives, if adopted, or any federal legislation enacted in the future will have on our revenues, profit margins, profitability, operating cash flows and results of operations.

Further, changes in the law or new interpretations of existing laws could have a dramatic effect on permissible activities, the relative costs associated with doing business and the amount of reimbursement by government and other third-party payors. Reimbursement from Medicare and other government programs is subject to federal and state statutory and regulatory requirements, administrative rulings, interpretations of policy, implementation of reimbursement procedures, renewal of VA contracts, retroactive payment adjustments and governmental funding restrictions. Our levels of revenue and profitability, like those of other health care companies, are affected by the continuing efforts of government payors to contain or reduce the costs of health care, including competitive bidding initiatives, measures that impose quality standards as a prerequisite to payment, policies reducing certain HME payment rates and restricting coverage and payment for inhalation drugs, and refinements to payments for oxygen and oxygen equipment.

(1) **Competitive Bidding Program for HME.** On April 2, 2007, CMS issued its final rule implementing a competitive bidding program for certain HME products under Medicare Part B. This nationwide competitive bidding program is designed to replace the existing fee schedule payment methodology. Under the competitive bidding program, suppliers compete for the right to provide items to beneficiaries in a defined region. CMS selects contract suppliers that agree to receive as payment the "single payment amount" calculated by CMS after bids are submitted. Round one of the competitive bidding program began on July 1, 2008 in ten high-population competitive bidding areas (CBAs). As a winning bidder in nine of the ten CBAs, we signed contracts with CMS to become a contracted supplier for the round one contract period of July 1, 2008 through June 30, 2011. The competitive bidding program was scheduled to expand to 70 additional CBAs for a total of 80 CBAs in 2009 and additional areas thereafter.

However, on July 15, 2008, the United States Congress, following an override of a Presidential veto, enacted MIPPA. MIPPA retroactively delays the implementation of competitive bidding for eighteen months, and terminates all existing contracts previously awarded. MIPPA includes a 9.5% nationwide reduction in reimbursement effective January 1, 2009 for the product categories included in competitive bidding, as a budget-neutrality offset for the eighteen month delay. Based on current product volumes, management estimates that MIPPA will negatively impact our annual revenue and net income by approximately \$17.0 million commencing in 2009, compared to our original estimated negative annual impact of approximately \$4.0 million as a result of the reduced reimbursement in the first round of competitive bidding. As a winning supplier, we expected to experience increased product volumes within the CBAs included in the first round of competitive bidding, which could have offset some portion of the negative impact of the reduced pricing. Effective April 18, 2009, CMS's Interim Final

Rule incorporates the MIPPA requirements into regulations. CMS opened the bidding window for the Round 1 re-bid on October 21, 2009, which is scheduled to close December 21, 2009. Any awarded rebid contracts are tentatively scheduled to go into effect January 2011.

(2) **Certain Clinical Conditions, Accreditation Requirements and Quality Standards.** The MMA required establishment and implementation of new clinical conditions of coverage for HME products and quality standards for HME suppliers. Some clinical conditions have been implemented, such as the requirement for a face-to-face visit by treating physicians for beneficiaries seeking power mobility devices. CMS published its quality standards and criteria for accrediting organizations for HME suppliers in 2006 and revised some of these standards in October 2008. As an entity that bills Medicare and receives payment from the program, we are subject to these standards. We have revised our policies and procedures to ensure compliance in all material respects with the quality standards. These standards, which are applied by independent accreditation organizations, include business-related standards, such as financial and human resources management requirements, which would be applicable to all HME suppliers, and product-specific quality standards, which focus on product specialization and service standards. The product specific standards address several of our products, including oxygen and oxygen equipment, CPAP and power and manual wheelchairs and other mobility equipment.

Currently, all of our operating centers are accredited by the Joint Commission (formerly referred to as the Joint Commission on Accreditation of Healthcare Organizations). The Joint Commission is a CMS recognized accrediting organization. Round one re-bid competitive bid suppliers were required to be accredited by September 30, 2009.

On January 25, 2008, CMS published a proposed rule to clarify, expand and add to the existing enrollment requirements that Durable Medical Equipment and Prosthetics, Orthotics, and Supplies (DMEPOS) suppliers must satisfy to establish and maintain billing privileges in the Medicare program. Included in the proposed rule are revised or clarified requirements regarding contracting with an individual or entity to provide licensed services, record retention, clarification of the term "appropriate site" as set forth in the regulation (which may be expanded to include a minimum square footage requirement), use of cell phones and beepers/pagers as a method of receiving calls from the public or beneficiaries, comprehensive liability insurance, patient solicitation, maintenance of ordering and referring documentation, sharing of a practice location with another Medicare provider, and minimum operating hours. At this time, we cannot predict the impact that this proposed rule, if implemented, would have on our business.

On January 2, 2009, CMS published its final rule on surety bond requirements for DMEPOS suppliers, effective March 3, 2009. The amount of the surety bond has been set at \$50,000 and must be obtained for each National Provider Identifier (NPI) number subject to Medicare billing privileges. Each of our 450 operating locations is required to have its own NPI number. There may be an upward adjustment for suppliers that have had adverse legal actions imposed on them in the past. DMEPOS suppliers already enrolled in Medicare were required to obtain a surety bond by October 2, 2009, and newly enrolled suppliers or those changing ownership were subject to the provisions of the new rule as of May 4, 2009. We obtained surety bonds October 1, 2009 in the face amount of \$22.5 million covering all of our NPI numbers at each of our locations.

(3) **Reduction in Payments for HME and Inhalation Drugs.** The MMA changes also included a reduction in reimbursement rates beginning in January 2005 for oxygen equipment and certain other items of home medical equipment (including wheelchairs, nebulizers, hospital beds and air mattresses) based on the percentage difference between the amount of payment otherwise determined for 2002 and the 2002 median reimbursement amount under the Federal Employee Health Benefits Program (FEHBP) as determined by the Office of the Inspector General of the DHHS. The FEHBP adjusted payments remained "frozen" through 2008. With limited exceptions, items that were not included in competitive bidding received a 5% update for 2009. As discussed above, for 2009, MIPPA included a 9.5% nationwide reduction in reimbursement for the product categories included in competitive bidding, as a budget neutrality offset for the eighteen month delay.

The MMA also revised the payment methodology for certain drugs, including inhalation drugs dispensed through nebulizers. Historically, prescription drug coverage under Medicare has been limited to drugs furnished incident to a physician's services and certain self-administered drugs, including inhalation drug therapies. Prior to MMA, Medicare reimbursement for covered drugs, including the inhalation drugs that we provide, was limited to 95 percent of the published average wholesale price (AWP) for the drug. MMA established new payment limits and procedures for drugs reimbursed under Medicare Part B. Beginning in 2005, inhalation drugs furnished to Medicare beneficiaries are reimbursed at 106 percent of the volume-weighted average selling price (ASP) of the drug, as determined from data provided each quarter by drug manufacturers under a specific formula described in MMA. Implementation of the ASP-based reimbursement formula resulted in a significant reduction in payment rates for inhalation drugs. Given the overall reduction in payment for inhalation drugs dispensed through nebulizers, CMS established a dispensing fee for inhalation drugs shipped to a beneficiary beginning in 2005. The current dispensing fee is \$57 for the first 30-day period in which a Medicare beneficiary uses inhalation drugs and \$33 for each subsequent 30-day period. The dispensing fee for a 90-day supply of inhalation drugs is \$66. The dispensing fee has remained unchanged since 2006. Future changes from quarterly updates to ASP pricing, as well as any future dispensing fee reductions or eliminations, if they occur, could have a material adverse effect on our revenues, profit margins, profitability, operating cash flows and results of operations.

Effective July 1, 2007, CMS revised its payment methodology billing codes for non-compounded albuterol and levalbuterol. Payment rates for these products were based on a weighted average of the ASPs for both products, resulting in an increase in the Medicare payment rate for concentrated and single dose albuterol and a decrease in the Medicare payment rate for concentrated and single dose levalbuterol. Effective April 1, 2008, as a result of a special rule incorporated in to the SCHIP Extension Act, the albuterol payment rates were no longer combined with those of levalbuterol. This resulted in a decrease in the payment amounts for albuterol. We estimate that the reduction in the reimbursement rate for single dose albuterol reduced our 2008 revenue by approximately \$8.0 million. In addition, the SCHIP Extension Act requires CMS to apply an alternative volume weighting computation to its calculation of ASP-based payment amounts. The Congressional Budget Office (CBO) estimates that the provisions of the SCHIP Extension Act affecting Medicare Part B drug reimbursement will result in reductions in aggregate Medicare outlays for such drugs of \$1.0 billion over five years and \$2.6 billion over 10 years.

Furthermore, because the ASP amounts vary from quarter to quarter, changes in market forces influence the Medicare payment rate. In late 2006, the US Food and Drug Administration approved a first-time generic formulation for DuoNeb. The introduction of this generic product into the market has contributed to the reduction of the ASP for DuoNeb from \$1.079 in the fourth quarter of 2007 to \$0.245 in the fourth quarter 2009. The reduction in ASP for DuoNeb reduced our 2008 revenue by approximately \$14.4 million. The impact of this reduction to our profit margins, profitability, operating cash flows and results of operations was partially mitigated through the dispensing of generic DuoNeb and changes in nebulizer medication product mix.

In addition to these decreases in payment amounts for albuterol, levalbuterol and DuoNeb, on April 10, 2008, the Durable Medical Equipment Medicare Administrative Contractors (DME MACs), the Medicare contractors responsible for processing claims for inhalation drugs dispensed by independent pharmacies such as ours, issued a local coverage determination that would cause further reductions in Medicare payments for these products. Specifically, effective for claims with dates of service on or after July 1, 2008, claims for non-compounded levalbuterol and DuoNeb were to be paid based on the allowance for “the least costly medically appropriate alternative” or LCA. For levalbuterol, payment would be based on non-compounded albuterol. Claims for DuoNeb would be based on the individual non-compounded unit dose vials of albuterol and Ipratropium. However, on June 12, 2008, CMS instructed the DME MACs to withdraw the LCA policy for levalbuterol until receipt of further guidance from CMS. On June 20, 2008, CMS delayed implementation of LCA policies with respect to DuoNeb until November 1, 2008. Finally, after a court decision by the U.S. District Court in the District of Columbia, on October 27, 2008, the LCA determination with respect to DuoNeb was withdrawn. DHHS filed its notice of appeal on December 10, 2008. We cannot predict whether this court decision will be overturned or whether CMS or its contractors will continue to apply LCA policies in the future to inhalation drugs or other HME products we offer Medicare beneficiaries.

**(4) Reduction in Payments for Oxygen and Oxygen Equipment.** The DRA which was signed into law on February 8, 2006, has made certain changes to the way Medicare Part B pays for our HME products, including oxygen and oxygen equipment. For oxygen equipment, prior to the DRA, Medicare made monthly rental payments indefinitely, provided medical need continued. The DRA capped the Medicare rental period for oxygen equipment at 36 months of continuous use, after which time ownership of the equipment transfers to the beneficiary. For purposes of this cap, the DRA provides for a new 36-month rental period that began January 1, 2006 for all oxygen equipment. In addition to the changes in the duration of the rental period for capped rental items and oxygen equipment, the DRA permits payments for servicing and maintenance of the products after ownership transfers to the beneficiary.

On November 1, 2006, CMS released a final rule to implement the DRA changes, which went into effect January 1, 2007. Under the rule, CMS clarified the DRA’s 36-month rental cap on oxygen equipment. CMS also revised categories and payment amounts for the oxygen equipment and contents during the rental period and for oxygen contents after equipment ownership by the beneficiary as described below. With the passage of MIPPA on July 15, 2008, transfer of title to oxygen equipment at the end of the 36-month rental cap was repealed, although the rental cap remained in place. Effective January 1, 2009, after the 36th continuous month during which payment is made for the oxygen equipment, the equipment is to continue to be furnished during any period of medical need for the remainder of the reasonable useful lifetime of the equipment. After the 36-month rental cap, payment is made only for oxygen and for certain reasonable and necessary maintenance and servicing (for parts and labor not covered by the supplier’s or manufacturer’s warranty) (as discussed in more detail below).

- *Payment for Rental Period.* For stationary oxygen equipment, the 2009 payment amount is \$175.79, a decrease of \$23.49 from the 2008 amount. The 2009 monthly portable oxygen add-on amount is \$28.77, a decrease of \$3.02 from the 2008 amount. These 2009 payment amounts include the 9.5% reductions associated with MIPPA. The 2009 monthly payment amount for oxygen-generating portable oxygen equipment remains unchanged from 2008 at \$51.63 and is unaffected by MIPPA.
- *Payment for Contents after 36-Month Rental Cap.* Payment is based on the type of equipment owned and whether it is oxygen-generating. Previously, CMS paid a combined average monthly payment amount of \$154.90 for furnishing oxygen contents for stationary and portable systems after the 36-month rental cap. This amount included payment for both stationary contents and portable contents. CMS will split this payment into a separate monthly payment amount for stationary oxygen content of \$77.45 and a separate monthly payment amount for portable oxygen content of \$77.45. This payment amount is for oxygen contents for equipment that is not oxygen-generating. If the beneficiary uses both

stationary and portable equipment that is not oxygen-generating, the monthly payment amount for oxygen contents is \$154.90. For stationary or portable oxygen equipment that is oxygen-generating, there will be no monthly payment for contents.

In its November 1, 2006 final rule, CMS also acknowledged certain other payments after the 36-month rental cap, including payment for supplies such as tubing and masks. In addition, CMS details several requirements regarding a supplier's responsibility to maintain and service capped rental items and provides for a general maintenance and servicing payment for certain oxygen-generating equipment beginning six months after the 36-month rental cap. On October 30, 2008, CMS issued new oxygen payment rules and supplier responsibilities to address changes to the transfer of title under MIPPA. In the final rule, CMS determined that for liquid or gaseous oxygen (stationary or portable), after the 36-month rental cap, there will be no additional Medicare payment for the maintenance and servicing of such equipment for the remainder of the useful lifetime of the equipment. CMS also determined that for 2009 only, Medicare will pay for in-home, maintenance and servicing visits for oxygen concentrators and transfilling equipment every six months, beginning six months after the end of the 36-month rental cap. This payment will be made if the supplier visits the beneficiary's home, performs any necessary maintenance and servicing, and inspects the equipment to ensure that it will function safely for the next six months. In its final CY 2010 rule, CMS stated that it will continue to pay for such in-home, maintenance and servicing visits every six months until medical necessity ends or the beneficiary elects to obtain new equipment. Beginning July 1, 2010, the payment rate is capped at 10 percent of the cost of acquiring a stationary oxygen concentrator increased by the consumer price index, or \$66 for calendar year 2010. CMS states that it will be issuing program instructions on this new provision.

Finally, CMS clarified that though it retains title to the equipment, a supplier is required to continue to furnish needed oxygen equipment and contents for liquid or gaseous equipment after the 36-month rental cap until the end of the equipment's reasonable useful lifetime. CMS determined the reasonable useful lifetime for oxygen equipment to be five years provided there are no breaks in service due to medical necessity, computed based on the date the equipment is delivered to the beneficiary. On January 27, 2009, CMS posted further instructions on the implementation of the 36-month rental cap, including guidance on payment for oxygen contents after month 36 and the replacement of oxygen equipment that has been in continuous use by the patient for the equipment's reasonable useful lifetime (as defined above). In accordance with the instructions, and consistent with the final rule published on October 30, 2008, suppliers may bill for oxygen contents on a monthly basis after the 36-month rental cap, and the supplier can deliver up to a maximum of three months of oxygen contents at one time. Additionally, in accordance with these instruction, and consistent with the final rule published on October 30, 2008, we now provide replacement equipment to our patients that exceed five years of continuous use.

The financial impact of the 36-month rental cap will depend upon a number of variables, including, (i) the number of Medicare oxygen customers reaching 36 months of continuous service, (ii) the number of patients receiving oxygen contents beyond the 36-month rental period and the coverage and billing requirements established by CMS for suppliers to receive payment for such oxygen contents, (iii) the mortality rates of patients on service beyond 36 months, (iv) the incidence of patients with equipment deemed to be beyond its reasonable useful life that may be eligible for new equipment and therefore a new rental episode and the coverage and billing requirements established by CMS for suppliers to receive payment for a new rental period, (v) any breaks in continuous use due to medical necessity, and (vi) payment amounts established by CMS to reimburse suppliers for maintenance of oxygen equipment. Consistent with our estimates, the negative revenue impact of the 36-month rental cap for the nine months ended September 30, 2009 was \$19.9 million and we currently estimate the annual revenue impact will be approximately \$25.0 million for 2009. We cannot predict the impact that any future rulemaking by CMS will have on our business. If payment amounts for oxygen equipment and contents are further reduced in the future, this could have a material adverse effect on our revenues, profit margins, profitability, operating cash flows and results of operations.

In addition, there continue to be several legislative initiatives at the federal and state levels affecting the payment for oxygen, oxygen equipment and related services. Currently, pending at the federal level are a number of proposals in both the Senate and House of Representatives that would substantially change the way health care is financed by both governmental and private insurers. At this time, it is unclear whether the proposals will be adopted or, if adopted, what effect, if any, these or any other proposals would have on our business.

## Results of Operations

The following table shows our results of operations for the three and nine months ended September 30, 2009 and 2008.

|   | Three months ended<br>September 30, |                    | Nine months ended<br>September 30, |                    |
|---|-------------------------------------|--------------------|------------------------------------|--------------------|
|   | 2009                                | 2008               | 2009                               | 2008               |
| Net revenues  | \$122,519                           | \$ 132,828         | \$356,682                          | \$ 415,548         |
| Costs and expenses:   |                                     |                    |                                    |                    |
| Cost of net revenues  | 44,193                              | 48,579             | 131,555                            | 157,798            |
| Selling, general and administrative                         | 65,738                              | 75,007             | 189,642                            | 229,572            |
| Provision for doubtful accounts                             | 3,772                               | 4,737              | 11,690                             | 14,717             |
| Depreciation and amortization                               | 2,402                               | 3,093              | 7,441                              | 9,834              |
| Goodwill impairment   | —                                   | 207,030            | —                                  | 207,030            |
| Restructuring expense                                       | —                                   | 380                | —                                  | 2,309              |
| Total costs and expenses                                    | <u>116,105</u>                      | <u>338,826</u>     | <u>340,328</u>                     | <u>621,260</u>     |
| Operating income (loss)                                     | 6,414                               | (205,998)          | 16,354                             | (205,712)          |
| Other (income) expense:                                     |                                     |                    |                                    |                    |
| Interest expense, net                                       | 11,238                              | 11,908             | 34,179                             | 36,520             |
| Other (income) expense, net                                 | (9)                                 | 9                  | (1,420)                            | 12                 |
| Total other expense   | <u>11,229</u>                       | <u>11,917</u>      | <u>32,759</u>                      | <u>36,532</u>      |
| Loss before income taxes                                    | (4,815)                             | (217,915)          | (16,405)                           | (242,244)          |
| Federal and state income tax benefit                        | (277)                               | (270)              | (10)                               | (511)              |
| Net loss  | <u>(4,538)</u>                      | <u>(217,645)</u>   | <u>(16,395)</u>                    | <u>(241,733)</u>   |
| Accrued dividends on convertible redeemable preferred stock | 113                                 | 113                | 338                                | 338                |
| Net loss attributable to common stockholders                | <u>\$ (4,651)</u>                   | <u>\$(217,758)</u> | <u>\$(16,733)</u>                  | <u>\$(242,071)</u> |

The following table shows our results of operations as a percentage of our net revenues for the three and nine months ended September 30, 2009 and 2008.

|   | <b>Three months ended<br/>September 30,</b> |                 | <b>Nine months ended<br/>September 30,</b> |                |
|---|---|-----------------|--|----------------|
|   | <b>2009</b>                                 | <b>2008</b>     | <b>2009</b>                                | <b>2008</b>    |
| Net revenues  | 100.0%                                      | 100.0%          | 100.0%                                     | 100.0%         |
| Costs and expenses:   |   |                 |  |                |
| Cost of net revenues  | 36.1%                                       | 36.6%           | 37.0%                                      | 38.0%          |
| Selling, general and administrative                         | 53.7%                                       | 56.5%           | 53.2%                                      | 55.2%          |
| Provision for doubtful accounts                             | 3.1%  | 3.6%            | 3.3%                                       | 3.5%           |
| Depreciation and amortization                               | 2.0%  | 2.3%            | 2.1%                                       | 2.4%           |
| Goodwill impairment   | — %   | 155.9%          | — %  | 49.8%          |
| Restructuring expense                                       | — %   | 0.3%            | — %  | 0.6%           |
| Total costs and expenses                                    | <u>94.9%</u>                                | <u>255.2%</u>   | <u>95.6%</u>                               | <u>149.5%</u>  |
| Operating income (loss)                                     | 5.1%  | (155.2)%        | 4.4%                                       | (49.5)%        |
| Other (income) expense:                                     |   |                 |  |                |
| Interest expense, net                                       | 9.2%  | 9.0%            | 9.6%                                       | 8.8%           |
| Other (income) expense, net                                 | — %   | — %             | (0.4)%                                     | — %            |
| Total other expenses  | <u>9.2%</u>                                 | <u>9.0%</u>     | <u>9.2%</u>                                | <u>8.8%</u>    |
| Loss before income taxes                                    | (4.1)%                                      | (164.2)%        | (4.8)%                                     | (58.3)%        |
| Federal and state income tax benefit                        | <u>(0.2)%</u>                               | <u>(0.2)%</u>   | <u>— %</u>                                 | <u>(0.1)%</u>  |
| Net loss  | (3.9)%                                      | (164.0)%        | (4.8)%                                     | (58.2)%        |
| Accrued dividends on convertible redeemable preferred stock | 0.1%  | 0.1%            | 0.1%                                       | 0.1%           |
| Net loss attributable to common stockholders                | <u>(4.0)%</u>                               | <u>(164.1)%</u> | <u>(4.9)%</u>                              | <u>(58.3)%</u> |

### Three months ended September 30, 2009 as compared to the three months ended September 30, 2008

Total net revenues for the three months ended September 30, 2009 were \$122.5 million as compared to \$132.8 million for the comparable period in 2008. This decrease of \$10.3 million from the comparable period in 2008 is primarily attributable to a \$7.0 million impact of the 36-month oxygen cap, a \$4.5 million impact of the 9.5% MIPAA reduction, and a \$10.7 million impact of reductions in nebulizer medication reimbursement and volume. These decreases were partially offset by organic growth in our CPAP supply revenue which increased \$8.2 million for the three months ended September 30, 2009 from the comparable period in 2008, approximately \$4.0 million of gross revenues associated with patients transitioned onto service with our Company through equipment purchases and lower revenue adjustments as a result of improved overall collection experience and increased accuracy in initial recognition of net allowable amounts from our payors.

Cost of net revenues totaled \$44.2 million for the three months ended September 30, 2009, a decrease of \$4.4 million, or 9.0%, from the comparable period in 2008. Cost of net revenues for the three months ended September 30, 2009 and 2008 was comprised as follows:

|  | <b>Three months ended<br/>September 30,</b> |                 |
|--|---|-----------------|
|  | <b>2009</b>                                 | <b>2008</b>     |
| <b>Cost of net revenues:</b>           |   |                 |
| Product and supply costs               | \$28,128                                    | \$32,133        |
| Patient service equipment depreciation | 13,653                                      | 13,051          |
| Operating costs                        | <u>2,412</u>                                | <u>3,395</u>    |
|  | <u>\$44,193</u>                             | <u>\$48,579</u> |

The decrease in product and supply costs is consistent with reduced volume in our nebulizer medication business partially offset by an increase in CPAP supply expense consistent with the associated increase in CPAP supply revenue discussed above. The decrease in operating costs is associated with the restructuring of our clinical programs and pharmacy operations (discussed in more detail below). In addition, depreciation on patient service equipment increased by approximately \$0.6 million as a result of our equipment purchases from competitors exiting the home health care market. Cost of net revenues as a percentage of net revenue was 36.1% for the three months ended September 30, 2009 as compared to 36.6% for the comparable period in 2008.

Selling, general and administrative expenses for the three months ended September 30, 2009 totaled \$65.7 million, a decrease of \$9.3 million, or 12.4%, from the comparable period in 2008. The decrease in selling, general and administrative expenses were primarily attributable to our restructuring initiatives during the three months ended September 30, 2009. Selling, general and administrative expenses as a percentage of net revenues decreased to 53.7% for the three months ended September 30, 2009 from 56.5% for the three months ended September 30, 2008.

The provision for doubtful accounts for the three months ended September 30, 2009 totaled \$3.8 million, a \$1.0 million decrease from the comparable period in 2008. As a percentage of net revenue, the provision for doubtful accounts improved from 3.6% for the three months ended September 30, 2008 to 3.1% for the three months ended September 30, 2009.

Depreciation and amortization for the three months ended September 30, 2009 totaled \$2.4 million, a decrease of \$0.7 million, or 22.3%, from the comparable period in 2008. This decrease is mainly the result of decreased capital expenditures on computer and other equipment, as well as certain computer and other equipment becoming fully depreciated during the last twelve months. Depreciation and amortization as a percentage of net revenue decreased to 2.0% as compared to 2.3% for the comparable period in 2008.

Due to reductions in Medicare reimbursement rates, including reductions associated with: (1) nebulizer medications that occurred during 2008; (2) the 36-month rental cap for oxygen equipment which began to impact our reimbursement on January 1, 2009; and (3) the 9.5% reimbursement cut associated with the delay in competitive bidding, we recorded a non-cash goodwill impairment charge of \$207.0 million during the three months ended September 30, 2008. This impairment charge did not result in cash expenditures and will not result in future cash expenditures.

Restructuring expense for the three months ended September 30, 2008 totaled \$0.4 million. In response to the significant reductions in Medicare reimbursement for nebulizer medications, we completed a series of operational restructuring initiatives, which included restructuring of our field operations, clinical programs and pharmacy operations. We did not record additional restructuring expense during the three months ended September 30, 2009.

Net interest expense for the three months ended September 30, 2009 totaled \$11.2 million, a decrease of \$0.7 million, or 5.6%, from the comparable period in 2008. Our average outstanding debt for the three months ended September 30, 2009 increased by \$18.4 million over the same period in 2008 and our average rate of interest on our variable rate secured payment-in-kind term loan decreased by 270 basis points to 6.3%.

Federal and state income tax benefit for the three months ended September 30, 2009 was consistent with the amount for the comparable period in 2008. No federal tax benefit was recognized from the operating losses for either period. The net income tax benefit relates to the expiration of statutes and limitations thereby decreasing the liability for uncertain tax positions net of current state tax expense. This decrease in tax benefit is primarily the result of a reduction in the amounts of unrecognized tax benefits.

Net loss for the three months ended September 30, 2009 was \$4.5 million compared to a net loss of \$217.6 million for the comparable period in 2008. As outlined above, this \$213.1 million decrease in our net loss is primarily attributable to the \$207.0 million non-cash goodwill impairment charge and the aforementioned restructuring initiatives.

### **Nine months ended September 30, 2009 as compared to the nine months ended September 30, 2008**

Total net revenues for the nine months ended September 30, 2009 were \$356.7 million as compared to \$415.5 million for the comparable period in 2008. This decrease of \$58.9 million from the comparable period in 2008 is primarily attributable to a \$19.9 million impact of the 36-month oxygen cap, a \$13.2 million impact of the 9.5% MIPAA reduction, and a \$47.1 million impact of reductions in nebulizer medication reimbursement and volume. These decreases were primarily offset by organic growth in our CPAP supply revenue which increased \$20.6 million for the nine months ended September 30, 2009 from the comparable period in 2008 and approximately \$4.0 million of gross revenues associated with patients transitioned onto service with our Company through equipment purchases.

Cost of net revenues totaled \$131.6 million for the nine months ended September 30, 2009, a decrease of \$26.2 million, or 16.6%, from the comparable period in 2008.

|  | <b>Nine months ended</b> |                  |
|--|--------------------------|------------------|
|  | <b>September 30,</b>     |                  |
|  | <b>2009</b>              | <b>2008</b>      |
| <b>Cost of net revenues:</b>           |                          |                  |
| Product and supply costs               | \$ 83,680                | \$102,476        |
| Patient service equipment depreciation | 40,175                   | 40,634           |
| Operating costs                        | 7,700                    | 14,688           |
|  | <u>\$131,555</u>         | <u>\$157,798</u> |



The decrease in product and supply costs is consistent with reduced volume in our nebulizer medication business partially offset by an increase in CPAP supply expense consistent with the associated increase CPAP supply revenue discussed above. The decrease in operating costs is associated with the restructuring of our clinical programs and pharmacy operations (discussed in more detail below). In addition, depreciation on patient service equipment decreased by approximately \$0.5 million as a result of our continued reductions in our overall capital expenditures. Cost of net revenues as a percentage of net revenue was 37.0% for the nine months ended September 30, 2009 as compared to 38.0% for the comparable period in 2008.

Selling, general and administrative expenses for the nine months ended September 30, 2009 totaled \$189.6 million, a decrease of \$39.9 million, or 17.4%, from the comparable period in 2008. The decrease in selling, general and administrative expenses was primarily attributable to our restructuring initiatives and reduced fuel costs during the nine months ended September 30, 2009. Selling, general and administrative expenses as a percentage of net revenues decreased to 53.2% for the nine months ended September 30, 2009 from 55.2% for the nine months ended September 30, 2008.

The provision for doubtful accounts for the nine months ended September 30, 2009 totaled \$11.7 million, a \$3.0 million decrease from the comparable period in 2008. As a percentage of net revenue, the provision for doubtful accounts improved from 3.5% for the nine months ended September 30, 2008 to 3.3% for the nine months ended September 30, 2009.

Depreciation and amortization for the nine months ended September 30, 2009 totaled \$7.4 million, a decrease of \$2.4 million, or 24.3%, from the comparable period in 2008. This decrease is mainly the result of decreased capital expenditures on computer and other equipment, as well as certain computer and other equipment becoming fully depreciated during the last twelve months. Depreciation and amortization as a percentage of net revenue decreased to 2.1% as compared to 2.4% for the comparable period in 2008.

Due to reductions in Medicare reimbursement rates, including reductions associated with: (1) nebulizer medications that occurred during 2008; (2) the 36-month rental cap for oxygen equipment which began to impact our reimbursement on January 1, 2009; and (3) the 9.5% reimbursement cut associated with the delay in competitive bidding, we recorded a non-cash goodwill impairment charge of \$207.0 million during the nine months ended September 30, 2008. This impairment charge did not result in cash expenditures and will not result in future cash expenditures.

Restructuring expense for the nine months ended September 30, 2008 totaled \$2.3 million. In response to the significant reductions in Medicare reimbursement for nebulizer medications, we completed a series of operational restructuring initiatives, which included restructuring of our field operations, clinical programs and pharmacy operations. We did not record additional restructuring expense during the nine months ended September 30, 2009.

Net interest expense for the nine months ended September 30, 2009 totaled \$34.2 million, a decrease of \$2.3 million, or 6.4%, from the comparable period in 2008. Our average outstanding debt for the nine months ended September 30, 2009 increased by \$19.4 million over the same period in 2008 our average rate of interest decreased by 312 basis points to 6.3%.

Federal and state income tax benefit for the nine months ended September 30, 2009 was \$0.01 million compared to a tax benefit of \$0.5 million for the comparable period in 2008. This decrease in tax benefit is primarily the result of a lower effective beneficial tax rate for the nine months ended September 30, 2008 due to non-recognition of future benefits of current period losses.

Net loss for the nine months ended September 30, 2009 was \$16.4 million compared to a net loss of \$241.7 million for the nine months ended September 30, 2008. As outlined above, this \$225.3 million decrease in our net loss is primarily attributable to the \$207.0 million non-cash goodwill impairment charge and the aforementioned restructuring initiatives.

## **Liquidity and Capital Resources**

Net cash provided by operating activities was \$40.8 million for the nine months ended September 30, 2009, as compared to \$52.2 million for the same period in 2008. Cash flows and cash on hand were sufficient to fund operations, capital expenditures and required repayments of debt during the nine months ended September 30, 2009.

Accounts receivable before allowance for doubtful accounts increased to \$68.0 million at September 30, 2009 from \$67.4 million at December 31, 2008. Allowances for contractual adjustments and doubtful accounts as a percentage of accounts receivable totaled 31.8% and 35.3% as of September 30, 2009 and December 31, 2008, respectively. Days sales outstanding (DSO), calculated as of each period end by dividing net accounts receivable by the 90-day rolling average of net revenue, were 46.6 days at September 30, 2009, compared to 43.1 days at December 31, 2008 and 47.1 days at September 30, 2008. We have experienced an increase in our DSO during 2009 due to changes in our revenue and product mix as well as expanded patient collection efforts. The following table sets forth the percentage breakdown of our accounts receivable by payer and aging category as of September 30, 2009 and December 31, 2008:

## September 30, 2009

| <u>Accounts receivable by payer and aging category:</u> | <u>Government</u> | <u>Managed Care<br/>and Other</u> | <u>Patient<br/>Responsibility</u> | <u>Total</u>  |
|---|-------------------|-----------------------------------|-----------------------------------|---------------|
| Aged 0-90 days  | 38.9%             | 22.5%                             | 7.3%                              | 68.7%         |
| Aged 91-180 days  | 4.9%              | 4.6%                              | 7.0%                              | 16.5%         |
| Aged 181-360 days                                       | 3.2%              | 3.4%                              | 6.7%                              | 13.3%         |
| Aged over 360 days                                      | 0.1%              | 0.9%                              | 0.5%                              | 1.5%          |
| Total   | <u>47.1%</u>      | <u>31.4%</u>                      | <u>21.5%</u>                      | <u>100.0%</u> |

## December 31, 2008

| <u>Accounts receivable by payer and aging category:</u> | <u>Government</u> | <u>Managed Care<br/>and Other</u> | <u>Patient<br/>Responsibility</u> | <u>Total</u>  |
|---|-------------------|-----------------------------------|-----------------------------------|---------------|
| Aged 0-90 days  | 41.3%             | 25.4%                             | 3.4%                              | 70.1%         |
| Aged 91-180 days  | 5.0%              | 5.8%                              | 2.9%                              | 13.7%         |
| Aged 181-360 days                                       | 4.2%              | 4.4%                              | 3.6%                              | 12.2%         |
| Aged over 360 days                                      | 0.9%              | 1.7%                              | 1.4%                              | 4.0%          |
| Total   | <u>51.4%</u>      | <u>37.3%</u>                      | <u>11.3%</u>                      | <u>100.0%</u> |

Included in accounts receivable are earned but unbilled receivables of \$21.0 million at September 30, 2009 and \$20.3 million at December 31, 2008. These amounts include \$3.3 million at September 30, 2009 and \$2.8 million at December 31, 2008 of receivables for which a prior authorization is required but has not yet been received. Delays, ranging from a day to several weeks, between the date of service and billing can occur due to delays in obtaining certain required payor-specific documentation from internal and external sources. Earned but unbilled receivables are aged from the date of service and are considered in our analysis of historical performance and collectibility.

Due to the nature of the industry and the reimbursement environment in which we operate, certain estimates are required to record net revenues and accounts receivable at their net realizable values. Inherent in these estimates is the risk that they will have to be revised or updated as additional information becomes available. Specifically, the complexity of many third-party billing arrangements and the uncertainty of reimbursement amounts for certain services from certain payors may result in adjustments to amounts originally recorded. Such adjustments are typically identified and recorded at the point of cash application, claim denial or account review.

Management performs analyses to evaluate the net realizable value of accounts receivable. Specifically, management considers historical realization data, accounts receivable aging trends, other operating trends and relevant business conditions. Because of continuing changes in the health care industry and third-party reimbursement, it is possible that management's estimates could change, which could have an impact on revenues, profit margins, profitability, operating cash flows and results of operations. For example, for the year ended December 31, 2008, we had \$2.8 million of changes in estimates (increasing contractual adjustments and the provision for doubtful accounts) related to the prior period recorded during the current period.

We derive a significant portion of our revenues from the Medicare and Medicaid programs and from managed care health plans. Payments for services rendered to patients covered by these programs may be less than billed charges. Revenue is recognized at net realizable amounts estimated to be paid by customers and third-party payors. Our billing system contains payor-specific price tables that reflect the fee schedule amounts in effect or contractually agreed upon by various government and commercial payors for each item of equipment or supply provided to a customer. For Medicare and Medicaid revenues, as well as most other managed care and private payors, final payment is subject to administrative review and audit. Management makes estimated provisions for adjustments, which may result from administrative review and audit, based upon historical experience. Management closely monitors its historical collection rates as well as changes in applicable laws, rules and regulations and contract terms to help assure that provisions are made using the most accurate information management believes to be available. However, due to the complexities involved in these estimations, actual payments we receive could be different from the amounts we estimate and record.

Collection of receivables from third party payors and patients is our primary source of cash and is critical to our operating performance. We manage billing and collection of accounts receivable through our own billing and collection centers. We also utilize a third party collection agency to assist in the collection of amounts due from our patients. Our primary collection risks relate to patient accounts for which the primary insurance payor has paid, but patient responsibility amounts (generally deductibles and co-payments) remain outstanding. We record bad debt expense based on a percentage of revenue using historical Company-specific data. The percentage and amounts used to record bad debt expense and the allowance for doubtful accounts are supported by various methods including current and historical cash collections, bad debt write-offs, and aging of accounts receivable. Accounts are written

off against the allowance when all collection efforts (including payor appeals processes) have been exhausted. We routinely review accounts receivable balances in conjunction with our historical contractual adjustment and bad debt rates and other economic conditions which might ultimately affect the collectibility of patient accounts when we consider the adequacy of the amounts we record as provision for doubtful accounts. Significant changes in payor mix, business office operations, economic conditions or trends in federal and state governmental health care coverage could affect our collection of accounts receivable, cash flows and results of operations. Further, even if our billing procedures comply with all third-party payor requirements, some of our payors may experience financial difficulties, may delay payments or may otherwise not pay accounts receivable when due, which would result in increased write-offs or provisions for doubtful accounts. If we are unable to collect our accounts receivable on a timely basis, our revenues, profitability and cash flow likely will significantly decline.

Because of continuing changes in the health care industry and third-party reimbursement, it is possible that management's estimates could change, which could have an impact on revenues, profit margins, profitability, operating cash flows and results of operations. Our future liquidity may be materially adversely impacted by the Medicare Prescription Drug, Improvement and Modernization Act of 2003.

Net cash used in investing activities was \$31.7 million for the nine months ended September 30, 2009, as compared to \$37.6 million for the same period in 2008. We currently have no contractual commitments for capital expenditures over the next twelve months other than to acquire equipment as needed to supply our patients. Our business requires us to make significant capital expenditures relating to the purchase and maintenance of the medical equipment used in our business. Capital expenditures totaled approximately \$31.7 million for the nine months ended September 30, 2009 as compared to \$37.6 million for the same period in 2008. The decrease in 2009 capital expenditures is primarily attributable to improved equipment maintenance programs and increased management controls. Included in the \$31.7 million of capital expenditures for the nine months ended September 30, 2009 is \$9.4 million paid for new and used rental equipment from competitors exiting the home health care market. Most of the equipment purchased in these transactions is currently on rent and located in a patient's home. As such, we have the opportunity to transition such patients onto service with our Company.

On March 30, 2007, we entered into a credit agreement (the "Credit Agreement") with the lenders party thereto (the "Lenders"). Pursuant to the Credit Agreement, the Lenders have provided a payment-in-kind term loan facility in an aggregate principal amount of \$180.0 million (the "Senior Facility"). We used the proceeds of the Senior Facility to (i) repay all amounts due under our former credit agreement dated as of September 15, 2006 and terminated such agreement in connection therewith, (ii) pay associated transaction costs, and (iii) cash collateralize our existing letters of credit. The Senior Facility is scheduled to mature on September 26, 2011 and the obligations thereunder are guaranteed by substantially all of our assets and the assets of our subsidiaries. The interest rate under the Senior Facility will be based on the Base Rate plus 5% or the Eurodollar Rate plus 6% (6.28% as of September 30, 2009 and 9.13% as of December 31, 2008). The interest period, at our election, can be one, two, three or six months. Upon each renewable term we have the ability to change the interest period. As a payment-in-kind term loan facility, accrued interest is added to the principal amount on each interest payment date, provided that we may, at our election, pay any such accrued interest in cash on such date.

The Credit Agreement provides for mandatory prepayment upon the occurrence of certain specified events. The Credit Agreement contains customary covenants for financings of this type, including, but not limited to, limitations on dividends on, redemptions and repurchases of, equity interests, limitations on prepayments of junior indebtedness, redemptions and repurchases of debt (other than loans under the Senior Facility), limitations on liens and sale-leaseback transactions, limitations on loans and investments; limitations on debt and guarantees, limitations on mergers, acquisitions and asset sales, limitations on transactions with affiliates, limitations on changes in business conducted by the Company and its subsidiaries, restrictions on ability of subsidiaries to pay dividends or make distributions, limitations on modifications of certain debt and debt instruments, and limitations on capital expenditures. The Credit Agreement also contains a financial covenant which requires us to maintain a specified minimum EBITDA threshold.

The Credit Agreement contains customary events of default. Such events of default include, but are not limited to: (i) the failure to pay principal or interest when due, (ii) the breach or failure to perform certain covenants or obligations and the failure to cure the same within a specified number of days, (iii) material breach of our representations and warranties, (iv) the occurrence of a change of control (as defined in the credit agreement), and (v) the commencement of any proceeding relating to bankruptcy by us or any guarantor. Under certain circumstances, if an event of default occurs and is continuing, payment of amounts due under the credit agreement may be accelerated.

In connection with the Credit Agreement, on March 30, 2007, we also entered into a Guarantee and Collateral Agreement, pursuant to which the obligations thereunder are guaranteed by substantially all of our domestic subsidiaries (the "Subsidiary Guarantors") and the obligations under the new senior facility are secured by substantially all of our assets and the assets of the Subsidiary Guarantors.

We have outstanding letters of credit totaling \$11.9 million as of September 30, 2009, which are cash collateralized at 105% of their face amount. The cash collateral for these outstanding letters of credit is included in the \$12.5 million of restricted cash in our

consolidated balance sheet as of September 30, 2009.

Cash flows provided by financing activities primarily relate to our debt facilities and outstanding debt, which are as follows:

- \$180.0 million Senior Facility described above. As a payment-in-kind term loan facility, accrued interest is added to the principal amount on each interest payments date, provided that we may, at our election, pay any such accrued interest in cash on such date. On September 28, 2009 we paid our current accrued interest due in the amount of \$1.2 million, representing one month, in cash, however, from March 2007 through August 2009 we did not elect to pay any such interest in cash. Accordingly, during the nine months ended September 30, 2009 and 2008, a total of \$13.2 and \$15.3 million, respectively, in interest has been added to the principal amount on the applicable interest payment dates, increasing the principal amount outstanding to \$225.8 million as of September 30, 2009. As of September 30, 2009, we had \$0.1 million in accrued interest on the payment-in-kind term loan and as of December 31, 2008, we had \$3.3 million in accrued interest on the payment-in-kind term loan, representing two months of accrued interest. Our election to either pay accrued interest in cash or add accrued interest to the principal amount is made at the beginning of each respective interest period. In addition to paying the one month of accrued interest in cash for the interest period ended September 28, 2009, we have also elected to pay accrued interest in cash for the current interest period which will end on December 31, 2009.
- \$300.0 million aggregate principal amount of 9 1/2 % senior subordinated notes, the proceeds of which were used to repay certain pre-petition claims owed to the creditors of our Predecessor as part of its plan of reorganization. The notes mature on April 1, 2012. Interest of 9 1/2 % is payable semi-annually in arrears on April 1 and October 1 of each year. As of both September 30, 2009 and December 31, 2008, we had a balance of \$287.0 million outstanding. We made our regularly scheduled April 1 interest payment of \$13.6 million during the nine months ended September 30, 2009. Accrued interest on the senior subordinated notes totaled \$13.6 million at September 30, 2009 and \$6.8 million at December 31, 2008.

Our working capital requirements relate primarily to the working capital needed for general corporate purposes. Our business requires us to make significant capital expenditures relating to the purchase and maintenance of the medical equipment used in our business. We do not expect to exceed our debt limitations for capital expenditures during the year ended December 31, 2009. Based on current conditions, we believe that the cash generated from our operations and cash balances will be sufficient to meet our working capital, capital expenditure and other cash needs during the next twelve months.

#### **Off-balance Sheet Arrangements and Contractual Obligations**

We do not have off-balance sheet arrangements (as that term is defined in Item 303(a)(4)(ii) of Regulation S-K) that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. There are no material changes with respect to contractual obligations as presented in our Annual Report on Form 10-K for the year ended December 31, 2008.

#### **Critical Accounting Policies**

Refer to Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," as presented in our Annual Report on Form 10-K for the year ended December 31, 2008 regarding our critical accounting policies.

#### **Forward-Looking Statements**

This report contains certain statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act) and section 27A of the Securities Act of 1933, as amended. These forward-looking statements include all statements regarding the intent, belief or current expectations regarding the matters discussed in this report and all statements which are not statements of historical fact. Words such as "expects," "anticipates," "intends," "plans," "believes," "estimates," "projects," "may," "will", "could", "should", "would", variations of such words and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties, contingencies and other factors that could cause results, performance or achievements to differ materially from those stated in this report. The following are some but not all of such risks, uncertainties, contingencies, assumptions and other factors, many of which are beyond our control, that could cause results, performance or achievements to differ materially from those anticipated: general economic, financial and business conditions; changes in reimbursement policies, the timing of reimbursements and other legislative initiatives aimed at reducing health care costs associated with Medicare and Medicaid, including, without limitation, the impact of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 and the uncertainties relating to inhalation drug reimbursement; issues relating to reimbursement by government and third party payors for our products and services generally; the costs associated with government regulation of the health care industry; health care reform and the effect of changes in federal and state health care regulations generally; whether we will be subject to additional regulatory restrictions or penalties; issues relating to our ability to maintain effective internal control over financial reporting and disclosure controls and procedures; compliance with confidentiality requirements with respect to patient information; the effects of competition and industry consolidation; compliance with various settlement agreements and corporate compliance programs; the increased cost of transportation related to rising fuel prices; the costs and effects of legal proceedings; our

ability to meet our working capital, capital expenditures and other liquidity needs; our ability to maintain compliance with the covenants contained in our credit agreement; the risks and uncertainties discussed under the heading “Certain Significant Risks and Uncertainties and Significant Events” in Note 9 of the Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q and other factors described in our filings with the Securities and Exchange Commission. Readers should refer to the discussion under “Risk Factors” in Part II, Item 1A of this Form 10-Q and contained in our Annual Report on Form 10-K for the year ended December 31, 2008 for a description of additional risks and uncertainties. Should one or more of these risks or uncertainties materialize or should underlying assumptions prove incorrect, our actual results, performance or achievements could differ materially from those expressed in, or implied by, such forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date thereof. When you consider these forward-looking statements, you should keep in mind these risk factors and other cautionary statements in this report. We do not undertake any obligation to release any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

### **ITEM 3—Quantitative and Qualitative Disclosures About Market Risk**

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and are not required to provide this information under this Item.

### **ITEM 4—Controls and Procedures**

#### **Disclosure Controls and Procedures**

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our principal executive officer and principal financial officer have concluded, as of the end of such period, that our disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in our reports that we file or submit under the Exchange Act.

#### **Internal Control over Financial Reporting**

We evaluate our internal control over financial reporting on a regular basis. If we identify a problem in our internal control over financial reporting during the course of our evaluations, we consider what revision, improvement and/or correction to make in order to ensure that our internal controls are effective. Our management recognizes that any set of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Accordingly, we intend to continue to refine our internal control over financial reporting on an ongoing basis as we deem appropriate with a view towards making improvements.

We have made no changes during the third quarter of fiscal year 2009 that we believe have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II—OTHER INFORMATION**

### **ITEM 1—Legal Proceedings**

Information required for Part II, Item 1 is incorporated herein by reference to the discussion under the heading “Certain Significant Risks and Uncertainties and Significant Events” in Note 9 of the Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q. See also Part I, Item 3 “Legal Proceedings” of our 2008 Annual Report on Form 10-K, filed on March 6, 2009.

### **ITEM 1A—Risk Factors**

There have been no material changes from the risk factors previously disclosed in the Company’s Annual Report on Form 10-K for the year ended December 31, 2008 and the Company’s Quarterly Reports on Form 10-Q for the quarters ended March 31, 2009 and June 30, 2009.

### **ITEM 2—Unregistered Sales of Equity Securities and Use of Proceeds**

None.

### **ITEM 3—Defaults Upon Senior Securities**

None.

### **ITEM 4—Submission of Matters to a Vote of Security Holders**

None.

### **ITEM 5—Other Information**

None.

### **ITEM 6—Exhibits**

(a) Exhibits:

- 31.1 Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.



## **Exhibit Index**

| <u>Exhibit No.</u> | <u>Description</u>   |
|--------------------|--|
| 31.1               | Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2               | Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1               | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

**CERTIFICATION**

I, Philip L. Carter, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2009 of Rotech Healthcare Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2009

/s/ PHILIP L. CARTER

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**Philip L. Carter**  
**President and Chief Executive Officer**

**CERTIFICATION**

I, Steven P. Alsene, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2009 of Rotech Healthcare Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2009

/s/ STEVEN P. ALSENE

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**Steven P. Alsene**  
**Chief Financial Officer**

**Certification Pursuant to  
18 U.S.C. Section 1350,  
As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report on Form 10-Q of Rotech Healthcare Inc. (the "Company") for the quarterly period ended September 30, 2009, as filed with the Securities and Exchange Commission (the "Report"), Philip L. Carter, as President and Chief Executive Officer of the Company, and Steven P. Alsene, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of each such officer's knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ PHILIP L. CARTER

Name: Philip L. Carter  
Title: **President and Chief Executive Officer**  
Date: **November 5, 2009**

/s/ STEVEN P. ALSENE

Name: Steven P. Alsene  
Title: **Chief Financial Officer**  
Date: **November 5, 2009**

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.